



**TERMS OF REFERENCE**  
**Selling of ORIP Dates 2024**

**Glossary of terms**

<b>Term</b>	<b>Description</b>
AGRIBUSDEV TOR	Agricultural Business Development Terms of Reference

**1. INTRODUCTION**

- 1.1 Agricultural Business Development (AGRIBUSDEV) wishes to engage with a competent and reliable company to purchase Dates fruits produced at Orange River Irrigation Project (ORIP) during 2023/2024.
- 1.2 The purpose of this TOR is to invite all eligible and competent local businesses to submit proposals to purchase Dates fruits produced at ORIP during 2023/2024 production season.

**2. BACKGROUND**

- 2.1 The Agricultural Business Development (AGRIBUSDEV) is a State Owned Company with a mandate to manage and monitor the Green Scheme Irrigation Projects/Farms.
- 2.2 The core business of AGRIBUSDEV is irrigation farming. The company is currently managing 11 Green Scheme Projects/Farms. The projects/farms are operated and managed in terms of specific farming models out- lined in the Green Scheme Policy document and executed within the parameters of the Agronomic Industry Act (Act 20 of 1992).

### 3. EXPECTED DELIVERABLES

The expected deliverables are as follows:

#### 3.1 Estimated quantities of offered dry Dates

Madjool – 83 metric tons  
Zahidi – 12 metric tons  
Kadrawi – 4.4 metric tons

Variety	Grade	Size	Quantity	Price (N\$) per kg
Medjool	Super Jumbo	25+ grams		
Medjool	Jumbo XL	22-24 grams		
Medjool	Large	18-21 grams		
Medjool	Medium	16-17 grams		
Medjool	Small	12-15 grams		
Medjool	Wet	All Sizes		
Medjool	2 <sup>nd</sup> Grade/ Loose skin	All Sizes		
Medjool	Mix (half yellow and white shoulders	All Sizes		
Medjool	Extra Small	10-11 grams		
Khadrawi	All Grades	All Sizes		
Zahidi	All Grades	All Sizes		

#### 3.2 A detailed submission that includes

- 3.2.1 Company profile (one page)
- 3.2.2 The company's willingness to purchase in bulk quantity,
- 3.2.3 Submit the Offered / Proposed Prices of different grades on company letterhead (see the attached form)

### 4. CONDITIONS OF THE CONTRACT

The bidders should comply with the following specifications:

#### 4.1 ELIGIBILITY

- Company registration documents
- Completed Offered / Proposed Prices Form
- Ability to meet AGRIBUSDEV prices

## 4.2 TECHNICALITY

The bidder must demonstrate:

- Willing to purchase in bulk.
- Ability to offer competitive price,
- Ability to pay full amount upfront before the produce leave the project,

## 4.2 DELIVERY OF SUBMISSION

4.2.1 The proposal should be emailed to:

**Ms. Nadine Pickering**  
[nadine@greenscheme.org.na](mailto:nadine@greenscheme.org.na)

**And copy**

[paulus@greenscheme.org.na](mailto:paulus@greenscheme.org.na)

4.2.2 No faxed documents accepted.

## 4.3 CLOSING DATE

4.3.1 15 March 2024 at 12:00

Contact Details:

1. Ms. Nadine Pickering, Email: [nadine@greenscheme.org.na](mailto:nadine@greenscheme.org.na)
2. Mr. Paulus Mungoba, Email: [paulus@greenscheme.org.na](mailto:paulus@greenscheme.org.na)